Thank You Sponsors









Welcome

The National Association of Real Estate Investment Trusts® values your attendance at REITWise® 2017: NAREIT's Law, Accounting & Finance Conference® in La Quinta, CA. Offering topical education sessions, plus committee meetings, the conference provides both technical and operational information on the rapid developments affecting the REIT and publicly traded real estate industry. Our goal is for you to gain insight from leading experts and keep up with the dynamic state of the industry.

Badges & RFID Tracking

Conference educational and networking activities are open only to registered attendees. Your badge is proof of registration and is required for admission to all conference activities and functions. There is an RFID tracking chip in each badge that will be used to track your session attendance and duration. If you do not wish to be tracked, please see the registration staff in La Cita to replace your badge.

CPE/CLE Credit Process

CPE and CLE credits will be awarded based on the tracking information provided by your badge. At the entry to each session, tap your badge on the iPad and proceed into the session. According to NASBA regulations, to earn credits you must remain in the session for at least 50 minutes. NAREIT will send your certificate to the email associated with your registration, within two weeks following the conference.

Mobile App

CPE

The NAREIT Events Mobile App will house all things REITWise, from session descriptions, panelists, speaker bios, sponsor information to hotel maps, etc. To download the app, search "NAREIT Events" in your app store.

Continuing Education

Up to 21 hours of CPE credits are available Up to 19 hours of CLE credits are available* *Note: Available credit hours vary state to state

NAREIT is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors, through its website: www.learningmarket.org.

NAREIT is a registered public accountant continuing education sponsor with the Illinois Department of Professional Regulation. NAREIT follows CE regulations as outlined in the California Accountancy Act. Up to 21 credits may be earned at REITWise 2017®: NAREIT's Law, Accounting & Finance Conference. This conference is an intermediate level course geared toward the tax, accounting, and special knowledge fields. The course presentation method is Group Live, and no advance preparation is required.

Precision. Performance.

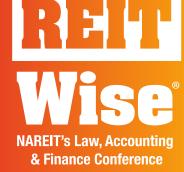
For success, speed and control are inseparable. We have the tax and legal experience to steer you safely to the finish, and the latest technology to move fast.



THERE IS NO SUBSTITUTE

Call us at 404.892.3300 or visit us at reit-funding.com

© 2017 REIT Funding, LLC. Securities products and services offered by H & L Equities, LLC, member FINRA/SIPC. REIT Funding, LLC and H & L Equities, LLC are separate but affiliated entities.





Program At-A-Glance (as of March 9, 2017)

For detailed conference information, download the REITWise App!

Search "NAREIT Events" in your app store

Program Directors





Scott EisenMark ParrelHead-North AmericanEVP & CFOReal EstateEquity ResidentialCitiCiti

 Tracy Swearingen
 Kay Tidwell

 SVP-Taxation
 EVP & General Counsel

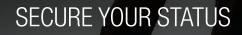
 Duke Realty Corporation
 Hudson Pacific

 Properties, Inc.
 Properties, Inc.

Trust is earned

The right partner is one you can count on from start to finish. We're with you every step of the way, so you can feel safe knowing you're supported by the best.





Call us at 404.892.3300 or visit us at reit-funding.com

© 2017 REIT Funding, LLC. Securities products and services offered by H & L Equities, LLC, member FINRA/SIPC. REIT Funding, LLC and H & L Equities, LLC are separate but affiliated entities.

Program At-A-Glance

Tuesday, March 2	1	
3:00 p.m. – 5:00 p.m.	Registration	La Cita
Wednesday, Marc	h 22	
7:30 a.m. – 6:30 p.m.	Registration	La Cita
7:30 a.m. – 6:00 p.m.	Networking Room	The Studios
7:30 a.m. – 6:00 p.m.	Interview Room	Las Brisas
8:00 a.m. – 11:15 a.m.	Best Financial Practices Council <i>(By Invitation Only)</i>	Capra
9:30 a.m. — 1:00 p.m.	Tax Director Meeting & Luncheon (NAREIT Corporate Membe	Fiesta 9–14 <i>ers Only)</i>
11:30 a.m. – 1:00 p.m.	Senior Financial Officer Luncheon (NAREIT Corporate Membe	Fiesta 7–8 ers Only)
	General Counsel Luncheon <i>(NAREIT Corporate Membe</i>	Capra ers Only)
1:15 p.m. – 2:45 p.m.	Accounting Committee*	Fiesta 1–6
3:00 p.m. – 4:30 p.m.	Government Relations Committee*	Fiesta 9–14
4:30 p.m. – 6:00 p.m.	Insurance Committee*	Capra
	State & Local Tax Subcommittee*	Fiesta 1–6
6:00 p.m. – 7:30 p.m.	Welcome Reception	Main Lawn

*Open to all registrants

	SCHEDULE			SCHEDULE		
	Thursday, March	23	3:15 p.m. – 4:30 p.m.	Concurrent Session 1: Treasurer's Topics	Fiesta	
	7:00 a.m. – 5:00 p.m.	Registration	La Cita		Concurrent Session 2:	
	7:00 a.m. – 4:30 p.m.	Networking Room	The Studios		REIT Rivalry: Federal Tax Game Show	
	7:00 a.m. – 4:30 p.m.	Interview Room	Las Brisas		Concurrent Session 3: General Counsel Issues	Fiest
	7:00 a.m. – 9:00 a.m.	Networking Breakfast Buffet	Main Lawn		Roundtable: Data Centers	
	8:00 a.m. – 9:30 a.m.	Opening General Session: State of the Capital Marke	Flores ts	4:30 p.m. – 5:30 p.m.	Happy Hour	Main
	9:30 a.m. – 9:45 a.m.	Networking Break	The Studios /	Friday, March 24		
	0.45	Or a summer to a section of	Flores Foyer	7:00 a.m. – 12:15 p.m.	Registration	l
	9:45 a.m. – 11:00 a.m.	Concurrent Session 1: Fiesta Partnership Planning & Pitfalls	Fiesta 1–6 falls	7:00 a.m. – 12:15 p.m.	Networking Room	The S
		Concurrent Session 2:	Flores	7:00 a.m. – 8:30 a.m.	Networking Breakfast Buffe	t Main
i		Deep Dive #1: Implementi Leases Standard	ng the	8:00 a.m. – 9:15 a.m.	General Session: Political Overview-Point/Cou	l Interpo
		Concurrent Session 3: SEC Legal Issues	Fiesta 9–14	9:15 a.m. – 9:30 a.m.		The Stu Flores
		Concurrent Session 4: Trends	Capra	9:30 a.m. – 10:45 a.m.	Concurrent Session 1:	Fiesta
		Roundtable: Sustainability	Diego		Implementing PATH Act Tax Changes	
	11:00 a.m. – 11:15 a.m.	Networking Break	The Studios / Flores Foyer		Concurrent Session 2: Public Non-Listed REITs	Fiest
	11:15 a.m. – 12:30 p.m.	General Session: State of the Real Estate M	Flores arkets		Concurrent Session 3: SEC Financial Standards	ł
	12:30 p.m. – 1:45 p.m.	Networking Lunch Buffet	Main Lawn	10:45 a.m. – 11:00 a.m.	Networking Break	The Stu
	1:45 p.m. – 3:00 p.m.	Concurrent Session 1: FASB Update	Fiesta 9–14	11:00 a.m. – 12:15 p.m.	Concurrent Session 1: Deep Dive #2: Implementing	Flores Fiesta
		Concurrent Session 2: Activist Investors	Fiesta 1–6		the Revenue Recognition	9
		Concurrent Session 3: REIT Tax Primer	Flores		Concurrent Session 2: Case Study: Ventas' Spin-off of Capital Care Pro	Fiest perties
		Concurrent Session 4: Risk Management Issues	Capra		Concurrent Session 3: REIT Tax Big Brains Convers	sation
5	3:00 p.m. – 3:15 p.m.	Networking Break	The Studios / Flores Foyer		Concurrent Session 4: PCAOB Issues	

12:15 p.m.

ncurrent Session 1: Fiesta 9–14 easurer's Topics ncurrent Session 2: Flores IT Rivalry: Federal Tax me Show ncurrent Session 3: Fiesta 1–6 neral Counsel Issues undtable: Data Centers Diego ppy Hour Main Lawn gistration La Cita tworking Room The Studios tworking Breakfast Buffet Main Lawn neral Session: Flores litical Overview-Point/Counterpoint tworking Break The Studios / Flores Foyer ncurrent Session 1: Fiesta 9–14 plementing PATH Act Changes ncurrent Session 2: Fiesta 1–6 blic Non-Listed REITs ncurrent Session 3: Flores C Financial Standards tworking Break The Studios / Flores Foyer ncurrent Session 1: Fiesta 9–14 ep Dive #2: Implementing Revenue Recognition ncurrent Session 2: Fiesta 1–6 se Study: Ventas' in-off of Capital Care Properties ncurrent Session 3: Flores

Program Concludes

Capra