



Media Update

NAREIT's Summary of REIT Facts and Figures

August 2011

U.S. REIT total returns were more than double those of the broader equity market in the first seven months of 2011 and significantly outperformed the market in July.

- On a total return basis, the FTSE NAREIT All Equity REITs Index gained 11.79% and the FTSE NAREIT All REITs Index was up 10.36% for the first seven months of 2011 compared to 3.87% for the S&P 500.
- In July, the FTSE NAREIT All Equity REITs Index was up 1.05% and the FTSE NAREIT All REITs Index was up 0.39%, while the S&P 500 fell 2.03%.
- On a 12-month basis ended July 31, the FTSE NAREIT All Equity REITs Index was up 23.72% and the FTSE NAREIT All REITs Index was up 22.37%, while the S&P 500 was up 19.65%.

All but one of the major REIT market sectors achieved gains for the first seven months of the year, and most sectors delivered strong double-digit returns.

- The Self-Storage sector topped other REIT market sectors in the first seven months of 2011 with a 19.54% gain. Among the primary REIT “food groups,” the Apartment sector led the way with a 19.50% return. The Office sector delivered a 13.59% return followed by the Retail sector, up 12.64%. Within the Retail sector, Regional Malls drove performance with an 18.41% gain. The Industrial sector was up 11.42% for the first seven months.
- For the 12 months ended July 31, the Industrial sector rewarded investors with a 45.13% return, followed by Apartments with a 36.37% return. Retail delivered a 29.13% return powered by the Regional Mall segment’s 36.16% return. The Office sector delivered a 20.56% return for the 12 months.

REITs also continued to deliver strong yields for income-seeking investors.

- The dividend yield of the FTSE NAREIT All REITs Index was 4.44% and the yield of the FTSE NAREIT All Equity REITs Index was 3.43% at the end of July. The FTSE NAREIT Mortgage REITs Index’s dividend yield was 14.89%. By comparison, 10-year U.S. Treasury Notes yielded 2.80% at month-end.

A complete REIT market data package is on the following pages.

REIT Industry Fact Sheet

Data as of July 31, 2011, except where noted.

All data are derived from, and apply only to, publicly traded US REITs.

Industry Size

- Total equity market capitalization = \$461 billion
- Equity REIT market capitalization = \$415 billion
- REITs own approximately \$500 billion of commercial real estate assets, or 10 to 15 percent of total institutionally owned commercial real estate
- 160 REITs are in the FTSE NAREIT All REIT Index
- 142 REITs are traded on the New York Stock Exchange
- NYSE listed REITs equity market capitalization = \$451 billion

Investment Performance

Year-to-date and compound annual total returns of the FTSE NAREIT All REIT Index, the FTSE NAREIT All Equity REIT Index and leading U.S. benchmarks for periods ending July 31, 2011:

| | FTSE NAREIT | | S&P | Russell | NASDAQ | Dow Jones |
|-------------|-------------|------------------|-------|--------------|------------------------|---------------------------------|
| | All REITs | All Equity REITs | 500 | 2000 | Composite ¹ | Industrial Average ¹ |
| 2011 | 10.36 | 11.79 | 3.87 | 2.37 | 3.90 | 4.89 |
| 1-Year | 22.37 | 23.72 | 19.65 | 23.92 | 22.25 | 16.03 |
| 3-Year | 5.00 | 4.55 | 2.92 | 5.18 | 5.83 | 2.19 |
| 5-Year | 1.34 | 2.15 | 2.39 | 4.00 | 5.68 | 1.66 |
| 10-Year | 10.31 | 11.02 | 2.61 | 6.47 | 3.12 | 1.44 |
| 15-Year | 10.06 | 10.82 | 6.67 | 7.76 | 6.44 | 5.39 |
| 20-Year | 10.72 | 11.50 | 8.37 | 9.43 | 8.89 | 7.20 |
| 25-Year | 8.78 | 10.24 | 9.53 | 8.85 | 8.35 | 7.99 |
| 30-Year | 10.25 | 11.99 | 10.88 | 9.79 | 8.93 | 8.86 |
| 35-Year | 11.77 | 13.58 | 10.80 | NA | 10.23 | 7.44 |
| 1972 - 2011 | 9.64 | 12.14 | 9.99 | NA | 8.38 | 6.82 |

Data expressed in percent; highest return for the period in bold.

¹Price only returns.

Dividends

- The FTSE NAREIT All REITs cash dividend yield equals 4.44% and the FTSE NAREIT Equity REITs cash dividend yield equals 3.43%, compared to the S&P 500 dividend yield of 2.12%.
- REITs paid out approximately \$18 billion in dividends in 2010.
- On average, 68 percent of the annual dividends paid by REITs qualify as ordinary taxable income, 12 percent qualify as return of capital and 20 percent qualify as long-term capital gains.

REIT Industry Fact Sheet

Data as of July 31, 2011, except where noted.

All data are derived from, and apply only to, publicly traded US REITs.

Leverage and Coverage Ratios

Equity REITs

- Equity REIT debt ratio as of March 31, 2011 = 38.4%. The debt ratio is calculated by taking REITs' total debt and dividing it by total market capitalization. Total capitalization equals the sum of total debt plus implied equity market capitalization (common shares plus operating partnership units).
- The coverage ratio of EBITDA divided by interest expense for Equity REITs is 2.22. The fixed charge ratio of EBITDA divided by interest expense plus preferred dividends is 2.01.
- 45 Equity REITs are rated investment grade, 68 percent by equity market capitalization.

All REITs

- Debt ratio as of March 31, 2011 = 45.3%. The debt ratio is calculated by taking REITs' total debt and dividing it by total market capitalization. Total capitalization equals the sum of total debt plus implied equity market capitalization (common shares plus operating partnership units).
- The coverage ratio of EBITDA divided by interest expense for all REITs is 2.24. The fixed charge ratio of EBITDA divided by interest expense plus preferred dividends is 2.05.
- 45 REITs are rated investment grade, 63 percent by equity market capitalization.

Volume

- Average daily dollar trading volume, July 2011 = \$4.3 billion
- Average daily dollar trading volume, July 2006 = \$2.0 billion
- Average daily dollar trading volume, July 2001 = \$387 million

Capital Offerings

- REITs have raised \$40.3 billion in initial, debt and equity capital offerings in 2011. \$28.7 billion was raised in secondary equity common and preferred share offerings; \$9.5 billion was raised in unsecured debt offerings; \$2.1 billion was raised in Initial Public Offerings.
- Completed initial public offerings in 2011:
 - American Assets Trust, Inc. (NYSE: AAT)
 - Summit Hotel Properties, Inc. (NYSE: INN)
 - STAG Industrial, Inc. (NYSE: STIR)
 - RLJ Lodging Trust (NYSE: RLJ)
 - AG Mortgage Investment Trust, Inc. (NYSE: MITT)
 - Apollo Residential Mortgage, Inc. (NYSE: AMTG)

Exhibit 1
Investment Performance:
FTSE NAREIT US Real Estate Index Series¹
(Percent change, except where noted, as of July 31, 2011)

| Period | FTSE NAREIT All REITs | | | FTSE NAREIT Composite | | | FTSE NAREIT Real Estate 50™ ¹ | | | FTSE NAREIT All Equity REITs | | | FTSE NAREIT Equity REITs | | | FTSE NAREIT Mortgage REITs | | |
|--|-----------------------|--------|--------------------|-----------------------|--------|--------------------|--|--------|--------------------|------------------------------|--------|--------------------|--------------------------|--------|--------------------|----------------------------|--------|--------------------|
| | Return Components | | Dividend | Return Components | | Dividend | Return Components | | Dividend | Return Components | | Dividend | Return Components | | Dividend | Return Components | | Dividend |
| | Total | Price | Yield ² | Total | Price | Yield ² | Total | Price | Yield ² | Total | Price | Yield ² | Total | Price | Yield ² | Total | Price | Yield ² |
| Annual (including current year to date) | | | | | | | | | | | | | | | | | | |
| 2005 | 8.29 | 2.51 | 5.06 | 8.29 | 2.51 | 5.06 | 13.67 | 8.52 | 4.07 | 12.16 | 6.67 | 4.57 | 12.16 | 6.67 | 4.57 | -23.19 | -30.88 | 10.68 |
| 2006 | 34.35 | 28.31 | 4.06 | 34.02 | 27.98 | 4.11 | 35.64 | 30.28 | 3.67 | 35.06 | 29.51 | 3.69 | 35.06 | 29.51 | 3.69 | 19.32 | 8.44 | 9.19 |
| 2007 | -17.83 | -21.39 | 5.29 | -17.83 | -21.42 | 5.35 | -16.34 | -19.57 | 4.77 | -15.69 | -19.05 | 4.91 | -15.69 | -19.05 | 4.91 | -42.35 | -47.69 | 10.52 |
| 2008 | -37.34 | -41.04 | 8.37 | -37.84 | -41.56 | 8.32 | -37.31 | -40.78 | 7.22 | -37.73 | -41.12 | 7.56 | -37.73 | -41.12 | 7.56 | -31.31 | -40.46 | 14.47 |
| 2009 | 27.45 | 19.90 | 4.63 | 27.80 | 20.15 | 4.69 | 27.62 | 20.36 | 4.48 | 27.99 | 21.28 | 3.73 | 27.99 | 21.28 | 3.73 | 24.63 | 8.26 | 14.86 |
| 2010 | 27.58 | 21.81 | 4.23 | 27.56 | 21.76 | 4.31 | 26.72 | 21.13 | 4.09 | 27.95 | 23.07 | 3.54 | 27.96 | 23.06 | 3.58 | 22.60 | 7.01 | 13.03 |
| 2011 | 10.36 | 7.83 | 4.44 | 10.41 | 7.85 | 4.53 | 12.24 | 9.83 | 4.28 | 11.79 | 9.68 | 3.43 | 11.89 | 9.76 | 3.42 | -2.44 | -8.73 | 14.89 |
| Quarter (including current quarter to date) | | | | | | | | | | | | | | | | | | |
| 2010: Q3 | 12.25 | 10.97 | 4.55 | 12.35 | 11.06 | 4.59 | 13.17 | 11.94 | 4.42 | 12.83 | 11.77 | 3.78 | 12.83 | 11.77 | 3.78 | 7.51 | 3.85 | 13.88 |
| Q4 | 7.67 | 6.41 | 4.23 | 7.67 | 6.40 | 4.31 | 6.54 | 5.34 | 4.09 | 7.43 | 6.39 | 3.54 | 7.44 | 6.39 | 3.58 | 9.85 | 6.02 | 13.03 |
| 2011: Q1 | 6.80 | 5.71 | 4.20 | 6.99 | 5.89 | 4.30 | 7.75 | 6.72 | 3.99 | 7.50 | 6.58 | 3.46 | 6.34 | 5.43 | 3.48 | 1.64 | -1.16 | 13.07 |
| Q2 | 2.94 | 1.79 | 4.32 | 2.87 | 1.70 | 4.40 | 3.43 | 2.34 | 4.15 | 2.90 | 2.00 | 3.44 | 3.63 | 2.71 | 3.44 | 2.45 | -1.03 | 13.55 |
| Q3 | 0.39 | 0.21 | 4.44 | 0.32 | 0.15 | 4.53 | 0.71 | 0.56 | 4.28 | 1.05 | 0.89 | 3.43 | 1.54 | 1.36 | 3.42 | -6.32 | -6.70 | 14.89 |
| Month (including current month to date) | | | | | | | | | | | | | | | | | | |
| March | -1.38 | -1.95 | 4.20 | -1.37 | -1.94 | 4.30 | -1.23 | -1.72 | 3.99 | -1.28 | -1.65 | 3.46 | -1.55 | -1.92 | 3.48 | -2.29 | -4.90 | 13.07 |
| April | 4.89 | 4.69 | 4.09 | 4.80 | 4.61 | 4.20 | 5.04 | 4.89 | 3.82 | 5.11 | 4.95 | 3.29 | 5.70 | 5.52 | 3.30 | 1.83 | 1.33 | 13.00 |
| May | 0.84 | 0.52 | 4.07 | 0.93 | 0.60 | 4.18 | 1.21 | 0.83 | 3.79 | 1.00 | 0.64 | 3.28 | 1.39 | 1.04 | 3.27 | 0.25 | 0.29 | 12.93 |
| June | -2.68 | -3.28 | 4.32 | -2.75 | -3.35 | 4.40 | -2.71 | -3.23 | 4.15 | -3.07 | -3.43 | 3.44 | -3.31 | -3.67 | 3.44 | 0.36 | -2.61 | 13.55 |
| July | 0.39 | 0.21 | 4.44 | 0.32 | 0.15 | 4.53 | 0.71 | 0.56 | 4.28 | 1.05 | 0.89 | 3.43 | 1.54 | 1.36 | 3.42 | -6.32 | -6.70 | 14.89 |
| Week (including current week to date) | | | | | | | | | | | | | | | | | | |
| 1-Jul-11 | 4.52 | 4.14 | 4.24 | 4.54 | 4.14 | 4.33 | 4.53 | 4.16 | 4.07 | 4.72 | 4.50 | 3.38 | 4.55 | 4.32 | 3.38 | 2.86 | 0.74 | 13.35 |
| 8-Jul-11 | 2.27 | 2.20 | 4.15 | 2.25 | 2.18 | 4.24 | 2.20 | 2.15 | 3.99 | 2.34 | 2.27 | 3.30 | 2.50 | 2.43 | 3.30 | 1.42 | 1.32 | 13.18 |
| 15-Jul-11 | -2.30 | -2.35 | 4.32 | -2.31 | -2.35 | 4.40 | -2.24 | -2.29 | 4.17 | -2.17 | -2.19 | 3.39 | -2.17 | -2.19 | 3.39 | -3.68 | -3.77 | 14.03 |
| 22-Jul-11 | 2.78 | 2.77 | 4.25 | 2.73 | 2.74 | 4.33 | 2.90 | 2.90 | 4.12 | 2.92 | 2.92 | 3.30 | 3.02 | 3.02 | 3.29 | 0.96 | 0.90 | 13.92 |
| 29-Jul-11 | -3.96 | -3.98 | 4.44 | -3.98 | -4.01 | 4.53 | -3.82 | -3.84 | 4.28 | -3.72 | -3.75 | 3.43 | -3.48 | -3.52 | 3.42 | -6.38 | -6.42 | 14.89 |
| Historical (compound annual rates at month-end) | | | | | | | | | | | | | | | | | | |
| 1-Year | 22.37 | 17.03 | | 22.51 | 17.12 | | 23.71 | 18.55 | | 23.72 | 19.29 | | 23.85 | 19.38 | | 11.40 | -2.64 | |
| 3-Year | 5.00 | -0.51 | | 4.83 | -0.73 | | 4.71 | -0.56 | | 4.55 | -0.23 | | 4.59 | -0.20 | | 12.14 | -2.48 | |
| 5-Year | 1.34 | -3.71 | | 1.18 | -3.92 | | 1.95 | -2.83 | | 2.15 | -2.37 | | 2.17 | -2.36 | | -8.58 | -19.45 | |
| 10-Year | 10.31 | 4.17 | | 10.22 | 4.06 | | 10.97 | 5.42 | | 11.02 | 5.34 | | 11.03 | 5.35 | | 4.00 | -8.30 | |
| 15-Year | 10.06 | 3.42 | | 10.00 | 3.35 | | NA | NA | | 10.82 | 4.53 | | 10.83 | 4.53 | | 3.62 | -7.76 | |
| 20-Year | 10.72 | 3.62 | | 10.68 | 3.56 | | NA | NA | | 11.50 | 4.86 | | 11.50 | 4.87 | | 5.54 | -6.29 | |
| 25-Year | 8.78 | 0.95 | | 8.75 | 0.91 | | NA | NA | | 10.24 | 3.10 | | 10.25 | 3.10 | | 3.77 | -8.08 | |
| 30-Year | 10.25 | 1.98 | | 10.22 | 1.94 | | NA | NA | | 11.99 | 4.43 | | 11.99 | 4.43 | | 5.55 | -6.38 | |
| 35-Year | 11.77 | 3.13 | | 11.75 | 3.10 | | NA | NA | | 13.58 | 5.46 | | 13.59 | 5.46 | | 6.68 | -5.16 | |

Source: FTSE™, NAREIT®.

Notes:

¹ The Real Estate 50 Index™ is designed to measure the performance of larger and more frequently traded Equity REITs.

² Dividend yield quoted in percent for the period end.

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Exhibit 2

Investment Performance by Property Sector and Subsector¹

(Percent change, except where noted. All data as of July 31, 2011)

| Property Sector/Subsector | Total Return (%) | | | Dividend Yield ² | Number of REITs | Equity Market Capitalization ³ | Implied Market Capitalization ^{3,4} |
|------------------------------|------------------|-------|--------------|-----------------------------|-----------------|---|--|
| | 2010 | July | Year to Date | | | | |
| FTSE NAREIT All Equity REITs | 27.95 | 1.05 | 11.79 | 3.43 | 122 | 415,460,039 | 438,665,466 |
| Industrial/Office | 17.04 | 0.94 | 12.71 | 3.45 | 30 | 82,027,434 | 87,476,225 |
| Industrial | 18.89 | 0.35 | 11.42 | 3.31 | 8 | 20,107,103 | 20,431,331 |
| Office | 18.41 | 0.97 | 13.59 | 3.23 | 17 | 52,737,316 | 56,566,482 |
| Mixed | 8.75 | 2.12 | 10.78 | 5.08 | 5 | 9,183,015 | 10,478,412 |
| Retail | 33.41 | 2.08 | 12.64 | 3.23 | 28 | 108,733,442 | 119,877,234 |
| Shopping Centers | 30.78 | 2.49 | 7.29 | 3.51 | 17 | 35,410,931 | 36,171,063 |
| Regional Malls | 34.64 | 2.25 | 18.41 | 2.74 | 7 | 66,074,184 | 76,449,949 |
| Free Standing | 37.37 | -1.10 | -4.35 | 5.89 | 4 | 7,248,327 | 7,256,222 |
| Residential | 46.01 | 4.69 | 19.42 | 2.73 | 18 | 68,758,428 | 71,901,904 |
| Apartments | 47.04 | 4.72 | 19.50 | 2.69 | 15 | 65,272,335 | 68,047,382 |
| Manufactured Homes | 27.02 | 4.12 | 18.16 | 3.47 | 3 | 3,486,093 | 3,854,522 |
| Diversified | 23.75 | -0.69 | 12.40 | 3.74 | 13 | 33,818,175 | 36,488,810 |
| Lodging/Resorts | 42.77 | -4.30 | -6.62 | 1.96 | 13 | 24,301,121 | 24,672,266 |
| Health Care | 19.20 | 0.96 | 6.99 | 5.27 | 12 | 49,833,727 | 50,097,996 |
| Self Storage | 29.29 | 3.90 | 19.54 | 3.16 | 4 | 24,525,833 | 24,689,152 |
| Timber | 4.31 | -6.15 | 9.52 | 3.63 | 4 | 23,461,880 | 23,461,880 |
| FTSE NAREIT Mortgage REITs | 22.60 | -6.32 | -2.44 | 14.89 | 23 | 42,299,644 | 42,344,199 |
| Home Financing | 21.02 | -6.39 | -1.32 | 16.00 | 13 | 36,612,516 | 36,640,418 |
| Commercial Financing | 41.99 | -5.83 | -8.64 | 7.67 | 10 | 5,687,128 | 5,703,782 |

Source: FTSE™, NAREIT®.

Notes:

¹Data derived from the constituents of the FTSE NAREIT Composite REIT Index.

²Dividend yield quoted in percent.

³Data presented in thousands of dollars.

⁴Implied market capitalization represents common shares outstanding plus operating partnership units, multiplied by share price.

Exhibit 3 Selected Indicators of Equity Market Performance

(Period ending index levels and percent change, as of July 31, 2011)

| Period | FTSE NAREIT | | | | S&P 500 ¹ | | | | Dow Jones Industrials ² | | | | Russell 2000 | | | | NASDAQ Composite ² | | US Treasury 10-Year Note ³ | |
|--|------------------|---------|----------------------|---------|------------------------------------|---------|--------------|---------|------------------------------------|---------|---------------------------------------|---------|--------------|--------|--------|--|-------------------------------|--|---------------------------------------|--|
| | All Equity REITs | | S&P 500 ¹ | | Dow Jones Industrials ² | | Russell 2000 | | NASDAQ Composite ² | | US Treasury 10-Year Note ³ | | Yield | | Change | | | | | |
| | Levels | Returns | Levels | Returns | Levels | Returns | Levels | Returns | Levels | Returns | Levels | Returns | Yield | Change | | | | | | |
| Annual (including current year to date) | | | | | | | | | | | | | | | | | | | | |
| 2001 | 3,421.37 | 13.93 | 3,191.79 | -11.88 | 10,021.50 | -7.11 | 1,941.39 | 2.49 | 1,950.40 | -21.05 | 5.03 | -0.09 | | | | | | | | |
| 2002 | 3,552.10 | 3.82 | 2,486.27 | -22.10 | 8,341.63 | -16.76 | 1,543.73 | -20.48 | 1,335.51 | -31.53 | 3.82 | -1.21 | | | | | | | | |
| 2003 | 4,871.12 | 37.13 | 3,199.72 | 28.70 | 10,453.92 | 25.32 | 2,273.20 | 47.25 | 2,003.37 | 50.01 | 4.26 | 0.44 | | | | | | | | |
| 2004 | 6,409.30 | 31.58 | 3,547.62 | 10.87 | 10,783.01 | 3.15 | 2,689.86 | 18.33 | 2,175.44 | 8.59 | 4.22 | -0.04 | | | | | | | | |
| 2005 | 7,188.85 | 12.16 | 3,721.75 | 4.91 | 10,717.50 | -0.61 | 2,812.35 | 4.55 | 2,205.32 | 1.37 | 4.42 | 0.20 | | | | | | | | |
| 2006 | 9,709.31 | 35.06 | 4,309.60 | 15.79 | 12,463.15 | 16.29 | 3,328.90 | 18.37 | 2,415.29 | 9.52 | 4.71 | 0.29 | | | | | | | | |
| 2007 | 8,185.75 | -15.69 | 4,546.37 | 5.49 | 13,264.82 | 6.43 | 3,276.77 | -1.57 | 2,652.28 | 9.81 | 4.03 | -0.68 | | | | | | | | |
| 2008 | 5,097.46 | -37.73 | 2,864.31 | -37.00 | 8,776.39 | -33.84 | 2,169.65 | -33.79 | 1,577.03 | -40.54 | 2.25 | -1.78 | | | | | | | | |
| 2009 | 6,524.25 | 27.99 | 3,622.34 | 26.46 | 10,428.05 | 18.82 | 2,759.17 | 27.17 | 2,269.15 | 43.89 | 3.84 | 1.59 | | | | | | | | |
| 2010 | 8,347.58 | 27.95 | 4,167.98 | 15.06 | 11,577.51 | 11.02 | 3,500.15 | 26.85 | 2,652.87 | 16.91 | 3.30 | -0.54 | | | | | | | | |
| 2011 | 9,331.56 | 11.79 | 4,329.22 | 3.87 | 12,143.24 | 4.89 | 3,582.99 | 2.37 | 2,756.38 | 3.90 | 2.80 | -15.11 | | | | | | | | |
| Quarter (including current quarter to date) | | | | | | | | | | | | | | | | | | | | |
| 2009: Q4 | 6,524.25 | 9.39 | 3,622.34 | 6.04 | 10,428.05 | 7.37 | 2,759.17 | 3.87 | 2,269.15 | 6.91 | 3.84 | 0.53 | | | | | | | | |
| 2010: Q1 | 7,177.91 | 10.02 | 3,817.45 | 5.39 | 10,856.63 | 4.11 | 3,003.36 | 8.85 | 2,397.96 | 5.68 | 3.83 | -0.01 | | | | | | | | |
| Q2 | 6,886.77 | -4.06 | 3,381.30 | -11.43 | 9,774.02 | -9.97 | 2,705.37 | -9.92 | 2,109.24 | -12.04 | 2.95 | -0.88 | | | | | | | | |
| Q3 | 7,770.14 | 12.83 | 3,763.19 | 11.29 | 10,788.05 | 10.37 | 3,010.78 | 11.29 | 2,368.62 | 12.30 | 2.52 | -0.44 | | | | | | | | |
| Q4 | 8,347.58 | 7.43 | 4,167.98 | 10.76 | 11,577.51 | 7.32 | 3,500.15 | 16.25 | 2,652.87 | 12.00 | 3.30 | 0.79 | | | | | | | | |
| 2011: Q1 | 8,973.82 | 7.50 | 4,414.70 | 5.92 | 12,319.73 | 6.41 | 3,778.03 | 7.94 | 2,781.07 | 4.83 | 3.45 | 0.15 | | | | | | | | |
| Q2 | 9,234.38 | 2.90 | 4,419.08 | 0.10 | 12,414.34 | 0.77 | 3,717.36 | -1.61 | 2,773.52 | -0.27 | 3.16 | -0.30 | | | | | | | | |
| Q3 | 9,331.56 | 1.05 | 4,329.22 | -2.03 | 12,143.24 | -2.18 | 3,582.99 | -3.61 | 2,756.38 | -0.62 | 2.80 | -0.36 | | | | | | | | |
| Month | | | | | | | | | | | | | | | | | | | | |
| 2010: Jul | 7,542.56 | 9.52 | 3,618.20 | 7.01 | 10,465.94 | 7.08 | 2,891.28 | 6.87 | 2,254.70 | 6.90 | 2.91 | -0.04 | | | | | | | | |
| August | 7,437.87 | -1.39 | 3,454.86 | -4.51 | 10,014.72 | -4.31 | 2,677.21 | -7.40 | 2,114.03 | -6.24 | 2.48 | -0.43 | | | | | | | | |
| September | 7,770.14 | 4.47 | 3,763.19 | 8.92 | 10,788.05 | 7.72 | 3,010.78 | 12.46 | 2,368.62 | 12.04 | 2.52 | 0.04 | | | | | | | | |
| October | 8,135.44 | 4.70 | 3,906.38 | 3.80 | 11,118.49 | 3.06 | 3,133.99 | 4.09 | 2,507.41 | 5.86 | 2.61 | 0.10 | | | | | | | | |
| November | 7,976.14 | -1.96 | 3,906.88 | 0.01 | 11,006.02 | -1.01 | 3,242.66 | 3.47 | 2,498.23 | -0.37 | 2.79 | 0.18 | | | | | | | | |
| December | 8,347.58 | 4.66 | 4,167.98 | 6.68 | 11,577.51 | 5.19 | 3,500.15 | 7.94 | 2,652.87 | 6.19 | 3.30 | 0.51 | | | | | | | | |
| 2011: Jan | 8,691.91 | 4.12 | 4,266.77 | 2.37 | 11,891.93 | 2.72 | 3,491.13 | -0.26 | 2,700.08 | 1.78 | 3.38 | 0.08 | | | | | | | | |
| February | 9,090.25 | 4.58 | 4,412.94 | 3.43 | 12,226.34 | 2.81 | 3,682.59 | 5.48 | 2,782.27 | 3.04 | 3.41 | 0.03 | | | | | | | | |
| March | 8,973.82 | -1.28 | 4,414.70 | 0.04 | 12,319.73 | 0.76 | 3,778.03 | 2.59 | 2,781.07 | -0.04 | 3.45 | 0.04 | | | | | | | | |
| April | 9,432.70 | 5.11 | 4,545.44 | 2.96 | 12,810.54 | 3.98 | 3,877.79 | 2.64 | 2,873.54 | 3.32 | 3.30 | -0.16 | | | | | | | | |
| May | 9,526.95 | 1.00 | 4,493.99 | -1.13 | 12,569.79 | -1.88 | 3,805.08 | -1.87 | 2,835.30 | -1.33 | 3.05 | -0.25 | | | | | | | | |
| June | 9,234.38 | -3.07 | 4,419.08 | -1.67 | 12,414.34 | -1.24 | 3,717.36 | -2.31 | 2,773.52 | -2.18 | 3.16 | 0.11 | | | | | | | | |
| July | 9,331.56 | 1.05 | 4,329.22 | -2.03 | 12,143.24 | -2.18 | 3,582.99 | -3.61 | 2,756.38 | -0.62 | 2.80 | -0.36 | | | | | | | | |
| Historical (compound annual rates) | | | | | | | | | | | | | | | | | | | | |
| 1-Year | | 23.72 | | 19.65 | | 16.03 | | 23.92 | | 22.25 | | | | | | | | | | |
| 3-Year | | 4.55 | | 2.92 | | 2.19 | | 5.18 | | 5.83 | | | | | | | | | | |
| 5-Year | | 2.15 | | 2.39 | | 1.66 | | 4.00 | | 5.68 | | | | | | | | | | |
| 10-Year | | 11.02 | | 2.61 | | 1.44 | | 6.47 | | 3.12 | | | | | | | | | | |
| 15-Year | | 10.82 | | 6.67 | | 5.39 | | 7.76 | | 6.44 | | | | | | | | | | |
| 20-Year | | 11.50 | | 8.37 | | 7.20 | | 9.43 | | 8.89 | | | | | | | | | | |
| 25-Year | | 10.24 | | 9.52 | | 7.99 | | 8.85 | | 8.35 | | | | | | | | | | |
| 30-Year | | 11.99 | | 10.89 | | 8.86 | | 9.79 | | 8.93 | | | | | | | | | | |
| 35-Year | | 13.58 | | 10.79 | | 7.44 | | NA | | 10.23 | | | | | | | | | | |

Source: NAREIT®, FactSet.

¹ Indexed to 100 as of December 31, 1971.

² Price-only returns

³ Ten-year constant maturity Treasury note

Exhibit 4
Historical Offerings of Securities
(As of July 31, 2011)

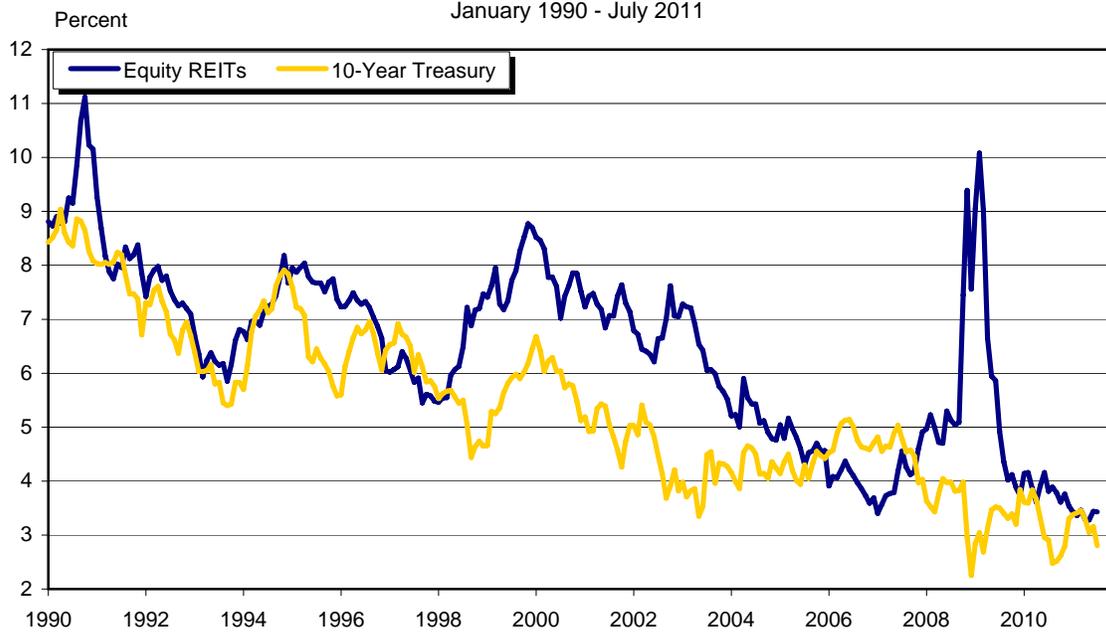
| Period | Total | | Initial Public Offering | | Secondary Equity | | | | Secondary Debt | | | |
|---|--------|---------------------|-------------------------|---------------------|------------------|---------|------------------|---------|----------------|---------|--------------|---------|
| | Number | Capital | Number | Capital | Common Shares | | Preferred Shares | | Unsecured Debt | | Secured Debt | |
| | | Raised ¹ | | Raised ¹ | Number | Capital | Number | Capital | Number | Capital | Number | Capital |
| Annual Totals (including current year to date) | | | | | | | | | | | | |
| 2003 | 228 | 25,562 | 8 | 2,646 | 82 | 5,471 | 64 | 5,192 | 68 | 10,894 | 6 | 1,358 |
| 2004 | 266 | 38,482 | 29 | 7,980 | 79 | 7,338 | 61 | 5,858 | 97 | 17,306 | 0 | 0 |
| 2005 | 259 | 37,492 | 11 | 3,789 | 71 | 8,521 | 36 | 3,095 | 105 | 16,330 | 36 | 5,758 |
| 2006 | 204 | 49,018 | 5 | 2,271 | 75 | 15,695 | 39 | 4,239 | 82 | 25,261 | 3 | 1,551 |
| 2007 | 129 | 36,031 | 4 | 1,820 | 56 | 11,854 | 26 | 4,202 | 43 | 18,155 | 0 | 0 |
| 2008 | 82 | 17,991 | 2 | 491 | 60 | 11,132 | 9 | 1,195 | 11 | 5,173 | 0 | 0 |
| 2009 | 130 | 34,656 | 9 | 2,990 | 87 | 21,244 | 0 | 0 | 34 | 10,422 | 0 | 0 |
| 2010 | 173 | 47,450 | 9 | 1,975 | 91 | 23,629 | 17 | 2,617 | 56 | 19,230 | 0 | 0 |
| 2011 | 126 | 40,330 | 7 | 2,123 | 72 | 25,351 | 22 | 3,366 | 25 | 9,490 | 0 | 0 |
| Quarterly Totals | | | | | | | | | | | | |
| 2010: Q2 | 51 | 11,564 | 3 | 652 | 32 | 7,439 | 2 | 220 | 14 | 3,252 | 0 | 0 |
| Q3 | 41 | 10,610 | 2 | 341 | 23 | 5,592 | 3 | 166 | 13 | 4,510 | 0 | 0 |
| Q4 | 41 | 14,889 | 1 | 407 | 22 | 8,748 | 9 | 1,934 | 9 | 3,800 | 0 | 0 |
| 2011: Q1 | 61 | 21,772 | 2 | 940 | 37 | 13,608 | 8 | 1,485 | 14 | 5,740 | 0 | 0 |
| Q2 | 54 | 13,697 | 4 | 953 | 28 | 7,636 | 11 | 1,358 | 11 | 3,750 | 0 | 0 |
| Q3 | 11 | 4,861 | 1 | 230 | 7 | 4,107 | 3 | 523 | 0 | 0 | 0 | 0 |
| Monthly Totals | | | | | | | | | | | | |
| 2009: Nov | 5 | 997 | 0 | 0 | 1 | 199 | 0 | 0 | 4 | 798 | 0 | 0 |
| December | 10 | 2,712 | 1 | 403 | 5 | 810 | 0 | 0 | 4 | 1,500 | 0 | 0 |
| 2010: Jan | 11 | 3,828 | 1 | 173 | 4 | 664 | 1 | 127 | 5 | 2,865 | 0 | 0 |
| February | 9 | 1,936 | 2 | 401 | 2 | 407 | 1 | 128 | 4 | 1,000 | 0 | 0 |
| March | 20 | 4,624 | 0 | 0 | 8 | 780 | 1 | 42 | 11 | 3,802 | 0 | 0 |
| April | 22 | 5,708 | 2 | 402 | 12 | 3,711 | 2 | 220 | 6 | 1,375 | 0 | 0 |
| May | 14 | 2,186 | 0 | 0 | 12 | 1,786 | 0 | 0 | 2 | 400 | 0 | 0 |
| June | 15 | 3,670 | 1 | 250 | 8 | 1,942 | 0 | 0 | 6 | 1,477 | 0 | 0 |
| July | 5 | 2,273 | 0 | 0 | 3 | 1,638 | 0 | 0 | 2 | 635 | 0 | 0 |
| August | 12 | 2,773 | 1 | 30 | 5 | 826 | 2 | 117 | 4 | 1,800 | 0 | 0 |
| September | 24 | 5,563 | 1 | 311 | 15 | 3,128 | 1 | 50 | 7 | 2,075 | 0 | 0 |
| October | 10 | 2,702 | 1 | 407 | 3 | 601 | 6 | 1,694 | 0 | 0 | 0 | 0 |
| November | 15 | 7,469 | 0 | 0 | 6 | 3,994 | 1 | 75 | 8 | 3,400 | 0 | 0 |
| December | 16 | 4,718 | 0 | 0 | 13 | 4,153 | 2 | 165 | 1 | 400 | 0 | 0 |
| 2011: Jan | 19 | 6,916 | 1 | 648 | 10 | 3,370 | 3 | 247 | 5 | 2,650 | 0 | 0 |
| February | 8 | 2,722 | 1 | 292 | 7 | 2,431 | 0 | 0 | 0 | 0 | 0 | 0 |
| March | 34 | 12,135 | 0 | 0 | 20 | 7,807 | 5 | 1,237 | 9 | 3,090 | 0 | 0 |
| April | 17 | 3,139 | 2 | 257 | 6 | 1,006 | 7 | 901 | 2 | 975 | 0 | 0 |
| May | 22 | 5,471 | 1 | 569 | 11 | 2,445 | 4 | 457 | 6 | 2,000 | 0 | 0 |
| June | 15 | 5,087 | 1 | 127 | 11 | 4,185 | 0 | 0 | 3 | 775 | 0 | 0 |
| July | 11 | 4,861 | 1 | 230 | 7 | 4,107 | 3 | 523 | 0 | 0 | 0 | 0 |

Source: SNL Financial, NAREIT®.

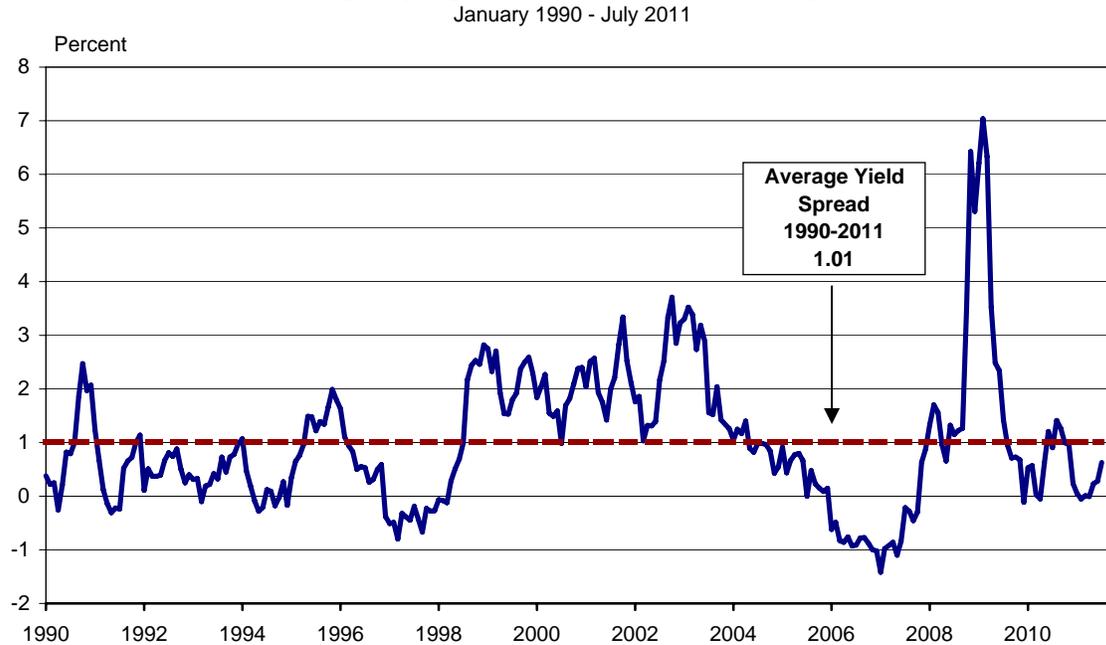
Notes:

¹ Data presented in millions of dollars.

**Exhibit 5:
Equity REIT Dividend Yield v. 10-Year Constant Maturity
Treasury Yield**



**Exhibit 6:
Monthly Equity REIT Dividend Yield Spread¹**



Source: NAREIT®, FactSet.

Notes:

¹Yield spread calculated by taking the Equity REIT dividend yield less 10-year constant maturity Treasury yield.

FTSE EPRA/NAREIT Global Real Estate Index Series Developed Market Investment Performance

(Percent change, as of July 31, 2011)

(All values based in U.S. dollars)

| Period | Global | | | North America | | | Asia | | | Europe | | |
|--|-------------------|--------|--------|-------------------|--------|--------|-------------------|--------|--------|-------------------|--------|--------|
| | Return Components | | | Return Components | | | Return Components | | | Return Components | | |
| | Total | Price | Income |
| Annual (including current year to date) | | | | | | | | | | | | |
| 2001 | -3.81 | -7.85 | 4.04 | 9.98 | 4.09 | 5.90 | -17.22 | -19.55 | 2.33 | -6.12 | -9.41 | 3.29 |
| 2002 | 2.82 | -2.38 | 5.20 | 2.42 | -3.79 | 6.21 | -7.15 | -10.58 | 3.44 | 21.69 | 16.81 | 4.88 |
| 2003 | 40.69 | 33.47 | 7.23 | 37.70 | 29.65 | 8.05 | 44.83 | 38.47 | 6.36 | 44.68 | 38.72 | 5.96 |
| 2004 | 37.96 | 31.97 | 6.00 | 33.51 | 26.88 | 6.63 | 36.85 | 32.24 | 4.61 | 52.73 | 46.95 | 5.78 |
| 2005 | 15.35 | 10.67 | 4.69 | 13.21 | 8.09 | 5.12 | 23.37 | 18.63 | 4.73 | 9.43 | 6.03 | 3.39 |
| 2006 | 42.35 | 37.50 | 4.85 | 36.26 | 30.89 | 5.38 | 36.49 | 32.15 | 4.34 | 66.99 | 62.79 | 4.20 |
| 2007 | -6.96 | -9.98 | 3.02 | -14.92 | -18.25 | 3.33 | 14.80 | 11.67 | 3.13 | -24.50 | -26.63 | 2.13 |
| 2008 | -47.72 | -50.21 | 2.49 | -40.63 | -43.88 | 3.25 | -52.48 | -54.43 | 1.94 | -51.13 | -53.30 | 2.17 |
| 2009 | 38.26 | 31.75 | 6.51 | 32.22 | 25.18 | 7.04 | 43.43 | 37.82 | 5.61 | 40.45 | 33.00 | 7.45 |
| 2010 | 20.40 | 15.88 | 4.52 | 28.65 | 23.63 | 5.01 | 17.21 | 13.23 | 3.98 | 9.23 | 4.41 | 4.82 |
| 2011 | 6.85 | 4.58 | 2.28 | 12.17 | 9.95 | 2.22 | -1.94 | -3.67 | 1.72 | 13.99 | 10.15 | 3.84 |
| Quarter (including current quarter to date) | | | | | | | | | | | | |
| 2010: Q3 | 18.44 | 17.51 | 0.93 | 14.05 | 12.96 | 1.10 | 19.75 | 18.86 | 0.89 | 28.22 | 27.68 | 0.54 |
| Q4 | 6.15 | 5.27 | 0.89 | 7.29 | 6.23 | 1.06 | 6.12 | 5.26 | 0.87 | 3.02 | 2.55 | 0.48 |
| 2011: Q1 | 3.04 | 2.24 | 0.80 | 6.89 | 5.94 | 0.95 | -3.61 | -4.30 | 0.69 | 8.89 | 8.23 | 0.66 |
| Q2 | 2.94 | 1.68 | 1.26 | 3.44 | 2.50 | 0.94 | 0.27 | -0.70 | 0.97 | 7.67 | 4.77 | 2.90 |
| Q3 | 0.73 | 0.59 | 0.14 | 1.44 | 1.25 | 0.20 | 1.45 | 1.37 | 0.08 | -2.78 | -2.86 | 0.09 |
| Month | | | | | | | | | | | | |
| 2011: Feb | 2.90 | 2.63 | 0.27 | 4.76 | 4.43 | 0.33 | -0.53 | -0.83 | 0.30 | 6.07 | 6.04 | 0.02 |
| March | -1.18 | -1.56 | 0.38 | -1.02 | -1.39 | 0.37 | -2.67 | -3.01 | 0.35 | 1.84 | 1.35 | 0.49 |
| April | 5.02 | 4.69 | 0.33 | 5.49 | 5.29 | 0.20 | 2.98 | 2.78 | 0.20 | 8.31 | 7.32 | 0.99 |
| May | 0.51 | 0.01 | 0.50 | 1.12 | 0.77 | 0.35 | -0.30 | -0.58 | 0.28 | 0.53 | -0.84 | 1.38 |
| June | -2.48 | -2.89 | 0.41 | -3.03 | -3.39 | 0.36 | -2.34 | -2.81 | 0.47 | -1.12 | -1.55 | 0.43 |
| July | 0.73 | 0.59 | 0.14 | 1.44 | 1.25 | 0.20 | 1.45 | 1.37 | 0.08 | -2.78 | -2.86 | 0.09 |
| Historical (compound annual rates at month-end) | | | | | | | | | | | | |
| 1-Year | 22.56 | 18.18 | | 25.20 | 20.59 | | 15.39 | 11.69 | | 32.23 | 26.79 | |
| 3-Year | 2.24 | -2.15 | | 5.00 | 0.10 | | 0.58 | -3.19 | | -0.98 | -5.74 | |
| 5-Year | 0.92 | -3.12 | | 2.27 | -2.29 | | 2.14 | -1.43 | | -3.73 | -7.77 | |
| 10-Year | 10.68 | 6.00 | | 10.87 | 5.53 | | 10.16 | 6.23 | | 11.57 | 7.25 | |
| 15-Year | 8.62 | 3.93 | | 11.54 | 5.59 | | 6.24 | 2.60 | | 9.35 | 5.26 | |
| 20-Year | 9.21 | 4.55 | | 13.45 | 6.81 | | 7.58 | 4.03 | | 7.76 | 3.54 | |

Source: FTSE™, EPRA®, NAREIT®.